

PIPELINE NEWS

Suncoast Utility Contractors Association Newsletter

January 2016

Happy New Year!

**LOOK INSIDE THIS ISSUE FOR
TWO NEW BIG EVENTS
HAPPENING IN 2016!**

***HOSTING OUR VERY FIRST
TAMPA BAY MUDDY WATER
BLUES EVENT, JANUARY 29TH**

***BRINGING BACK TAMPA BAY
CONSTRUCTION CAREER DAYS,
APRIL 13TH**

Inside this issue:

Installation Banquet

*Slate of Officers &
Directors*

New Members

*Muddy Water Blues
Event*

NUCA Convention

*Construction Career
Days*

Legislative Update

Calendar of Events

*Letter from the
Chairman*

Safety News

*Meet your Board
Members*

SUCA Installation Banquet

The Installation Banquet was enjoyed by all in attendance. Beautiful atmosphere, music and food created a night to remember. We are very appreciative of our 2016 Board and are very proud we had the President of NUCA of Florida, Tom Woodward, President of NUCA, Bruce Wendorf and the President Elect of NUCA, Jeff Rumer in attendance for this celebration!

Congratulations to the 2015 Award winners to include Shane Gill, Bouchard Insurance receiving the Associates Award, Scott Huber, E.T. MacKenzie receiving the Contractors Award and Penny Danielecki, Technical Sales accepting the very prestigious Chairman's Award. You all are

very deserving of this recognition and we are grateful to have you as such an integral part of our association.

Thank you to all who donated to our beneficiaries, Construction Angels, Healing Heroes Network and Humane Society of Tampa Bay. Each of our charities are very important to us and are hand-picked by our members.

We look forward to an eventful 2016!



THANK YOU TO OUR 2015 BANQUET SPONSORS!!!!

VALET SPONSOR

Ritchie Bros Auctioneers

HD Supply & Waterworks

Flagler Construction Equipment

BAND SPONSOR

Trench Plate Rental Co.

CHURRO BAR

Associated Construction Products

CIGAR SPONSOR

Mabey, Inc.

GENERAL SPONSOR

David Nelson Construction

MWI Corporation

Dallas 1 Corporation

E.T. MacKenzie of Florida

Rowland, Inc.

National Trench Safety

Bouchard Insurance

RIPA & Associates

Team Fishel

Ajax Paving Ind. of Florida

Ferguson Waterworks

Atlantic TNG

R.H. Moore & Associates

United Rentals Trench Safety

Ring Power, Inc.



2016 Slate of Officers & Directors

Congratulations and a big thank you to our 2016 Board of Directors. We are very fortunate to have such a strong voice for our industry.

Executive Board

Chairman: Thomas Butler, Pepper Contracting Services

Vice Chairman: Penny Danielecki, Technical Sales Corporation

Treasurer: Tim Carmichael, Associated Construction Products

Secretary: Kevin McLaughlin, Rowland, Inc.

Contractor Directors

Charles Bass, Team Fishel

Justin Berglund, David Nelson Construction

Scott Huber, E.T. MacKenzie of Florida

Scott Williams, Ajax Paving Industries of Florida

Tim Smith, Dallas 1 Corporation

Ben Burgess, Burgess Civil, LLC

Dave Atkins, Keystone Excavators

Don Campbell, RIPA & Associates

Brian Seeger, Kearney Companies

Associate Directors

Bill Cammann, Lanier Upshaw

Jamie Myers, McRae & Metcalf, P.A.

Curt Hinson, HD Supply Waterworks

Wayne Jensen, Stahl & Associates Insurance

Bruce Akers, Ferguson Waterworks

Chris Wilhelm, MWI Corporation

Will Suarez, Ritchie Bros. Auctioneers

Kevin Chandler, National Trench Safety



HERE WE GROW AGAIN....WELCOME OUR NEWEST MEMBERS!!!

CONTRACTOR MEMBER

Huxted Tunneling

Ray Post

3208 17th St. East

Palmetto, FL 34221

PH: 941-722-6613

ASSOCIATE MEMBER

McKim & Creed

Tony Zullo

378 Interstate Ct.

Sarasota, FL 34240

PH: 941-379-3404

ASSOCIATE MEMBER

Vermeer Southeast Sales & Service

Mark Miller

12785 44th St. North

Clearwater, FL 33762

PH: 727-299-9207

ASSOCIATE MEMBER

Fortiline

Shawn Mason

7025 Northwinds Dr. NW

Concord, NC 28027

PH: 813-951-3505

AFFILIATE MEMBER

Hillsborough County

John Lyons

601 E. Kennedy Blvd, 22nd FL

Tampa, FL 33602

813-307-4754

AFFILIATE MEMBER

Pinellas Technical College

Mark Hunt

301 Fourth St. S.W.

Largo, FL 33779

PH: 727-588-6006



2016 Sawyer Memorial Scholarship Spring Golf Tournament

*HOSTED BY
Westchase Golf Club
11602 Westchase Golf Drive
Tampa, FL 33626*

*Friday – April 1st, 2016 Tournament
Thursday – March 31st, 2016 Membership Dinner
& Live Auction*

*Proceeds Benefit the
Sawyer Memorial Scholarship Awards
Program*



LINDER | INDUSTRIAL
MACHINERY
COMPANY



2016 Sawyer Memorial Scholarship Spring Golf Tournament

Westchase Golf Club

11602 Westchase Golf Drive
Tampa, FL 33626

Friday, April 1st, 2016

7:00 a.m. Check in & Breakfast

8:00 a.m. Shotgun Start

\$100 Registration Fee Includes:

- * Golf Goodie Bag
- * Cart, Greens Fee and Range Balls
- * Bloody Marys & Draft Beer
- * Breakfast and BBQ Lunch Buffet

\$40 Mulligan Team Ball (Optional):

- * Team ball can be used anywhere on fairway
- * Use it until you lose it or bring it back at end of tournament and submit in raffle to win a free round of golf! *ADVANCE PURCHASE APPRECIATED

\$20 Survival Pack (Optional):

- * Prize Raffle Ticket
- * One Tee Off from Ladies' Tee
- * One Mulligan Good on Front 9
- * One Mulligan Good on Back 9

A portion of the proceeds of this tournament benefit SUCA's Scholarship Fund. SUCA's scholarship program has been in place since 1989 and has awarded over **\$112,000** to the children of SUCA members. It is through your participation in our annual golf tournament that SUCA is able to continue our scholarship program.

REGISTRATION FORM

Enclosed is my check in the amount of \$ _____ for the following:

| Name of Golfer | Company Name | Optional Mulligan Ball and/or Survival Pack |
|----------------|--------------|---|
| | | |
| | | |
| | | |
| | | |

| Non-Golfer Lunch Reservation | \$25.00 Per Person |
|------------------------------|--------------------|
| 1. _____ | 2. _____ |

Name of Person Completing Form _____ Company _____ Email or Phone # _____

*RESERVATIONS FILLED ON A FIRST COME, FIRST SERVED BASIS
NO-SHOWS AND LATE CANCELLATIONS WILL BE BILLED.*

Please return this reservation form with credit card auth form or check made payable to:
Suncoast Utility Contractors Association, P.O. Box 21424, Tampa, FL 33622





2016 Sawyer Memorial Scholarship Spring Golf Tournament


Westchase Golf Club
11602 Westchase Golf Drive
Tampa, FL 33626

Tournament Date: Friday, April 1st, 2016
Check In – 7:00 am Shot Gun Start 8:00 am
***** (2) Beverage Carts on the Course @ 8:30 am *****
Refreshments, Lunch, Prizes, Games, Great Giveaways
Team Entry \$400.00 Player \$100.00

Scholarship Awards are based solely on the proceeds from our annual golf tournament. Scholarship Awards are available to all SUCA members/family.
THANK YOU FOR YOUR SUPPORT!

2016 – Sponsorship Form

All Sponsors will be recognized at the Lunch and with Signage

| | | | |
|---------------------------|---|------------|----------|
| Major Sponsor |  | \$2,000.00 | SOLD OUT |
| Beverage Sponsor (1 left) | | \$300.00 | _____ |
| Tee Sponsor | | \$125.00 | _____ |
| Closest to Pin (2) | | \$125.00 | _____ |
| Longest Drive (2) | | \$125.00 | _____ |
| Prize(s) Sponsor | | \$250.00 | _____ |

Sponsorship information is needed by March 23rd, signs must be made in advance.
All sponsors will be recognized throughout the tournament.
Please select sponsorship type above.

Company Name:

(Please print clearly & as you would like it to appear on signage)

Suncoast Utility Contractors Association, P.O. Box 21424, Tampa, FL 33622





Florida Muddy Water Blues



A **FREE** DEP Technology Transfer Workshop for Erosion and Sediment Control BMPs

The *Florida Muddy Water Blues Workshop* is an indoor and outdoor technology transfer program which is offered by the Department of Environmental Protection in partnership with SUCA, R.H. Moore & Associates, Pinellas Technical College, local cities and counties, and the erosion and sediment control industry within the area. The workshop is primarily designed to help planners, designers, developers, contractors, inspectors, and citizens interested in learning more about erosion and sediment control practices and products to help improve water quality during and after construction activities.

Brought to you by:



R. H. Moore & Associates
Soil Stabilization & Erosion Control



January 29th

8:00 a.m. to 2:30 p.m.

The latest in erosion and sediment control.

Hear from professional speakers and talk with experts in erosion & sediment control for Florida.

Best environmental workshop for the Tampa Bay Area!

You should not miss this event!

MUST REGISTER TO ATTEND

RSVP: tmannix@suca.org

CEU's provided by Cheryl L. Moore Consulting, LLC

Florida Board of Professional Engineers #PVD0004368

Florida Board of Floodplain Managers (Board Approved Provider)

Florida Association of Code Enforcement (Board Approved Provider)

Location

*Pinellas Technical College
Culinary Arts Department
6100 154th Avenue North
Clearwater, FL 33760*

Breakfast & Lunch provided



NUCA

The Executive Experience

March 10 – 12, 2016
El Conquistador Resort
Puerto Rico, USA

No Passports Required



A Message from NUCA Convention Co-Chairs and Vice-Chairs

WHAT IS THE EXECUTIVE EXPERIENCE?

We call our convention The Executive Experience because nearly all contractors in attendance are company executives—principals or high level managers. When more than 100 executives in the utility and excavation construction industry attend a 3-day meeting to network and discuss the state of our industry, we all benefit individually and as an industry. We come from across the country and, as company executives, we face the same issues that often require tough decisions. The Executive Experience is our opportunity to step away from the stressful daily grind of running our companies and come together to not just network, but to relax, have a little fun, and experience camaraderie with other contractors. We return to our companies re-energized and ready to tackle work issues with a fresh perspective and with the knowledge that we can pick up the phone at any time and problem solve and get advice from other contractors we have met and connected with. This is something that is tough to put a value on. This is the essence of The Executive Experience, and it is a business tool that you can reach for again and again.



Please join us for three days in tropical paradise at the extravagant El Conquistador Resort in Puerto Rico. Passports are not required to travel to Puerto Rico. We can assure you that this year's event will not only be informational and fun, it will also be memorable. We look forward to seeing you there!

Zach Fusilier, *Co-Chair*
North Texas Contracting
Keller, TX

Scott Knoblauch, *Co-Vice Chair*
Caterpillar
Metamora, IL

Linda Shutt, *Co-Chair*
David Nelson Construction Co.
Palm Harbor, FL

Rusty Voumard, *Co-Vice Chair*
Eagle Tubular
Alton, IL

Schedule-At-A-Glance

THURSDAY, MARCH 10

8:00am – 5:00pm

Registration Open

8:30am – 10:00am

Committee Meetings

Safety and Damage Prevention
Contract Documents and Specifications
Recruitment and Retention

10:00am – 10:30am

Refreshments with National Partners*

10:30am – 12:00pm

Committee Meetings

Government Relations and PAC
Education
Trenchless Technology

12:00pm – 1:30pm

Lunch on Your Own

1:30pm – 3:00pm

Profit Pipeline Roundtables

3:00pm – 3:30pm

Refreshments with National Partners*

3:30pm – 5:00pm

Board of Directors Meeting (open to all)

6:00pm – 8:00pm

Welcome to Puerto Rico Reception

FRIDAY, MARCH 11

7:30am – 12:00pm

Registration Open

8:00am – 8:30am

Annual Membership Meeting

8:30am – 10:00am

Management Seminar

“What Happens When You’re Gone?”
– Dan Shumate, FMI

10:00am – 10:30am

Refreshments with National Partners*

10:30am – 11:45am

Keynote Speaker – “Running Towards Chaos”
– Dr. Natalie Stavas

Sponsored by



12:00pm – 3:00pm

Fun Lunch & Boat Building on the Beach
(held on Palomino Island)

Sponsored by



3:00pm – 5:00pm

Free Time

5:00pm – 7:00pm

Happy Hour: Hosted by National Partners*
Top Jobs Finalists Announced

SATURDAY, MARCH 12

9:00am – 12:00pm

Registration Open

9:30am – 11:00am

Economic Forecast with Anika Khan

11:00am – 11:30am

Refreshments with National Partners*

11:30am – 1:00pm

Keynote Luncheon– Merrill Hoge– “Find a Way”

Sponsored by



Swearing In of 2015-16 Officers

1:00pm – 7:00pm

Free Time

2:00pm shotgun start

9 Holes of Golf

1:00pm – 7:00pm

Optional Tours/Free Time

7:00pm – 8:00pm

Reception

8:00pm – 10:00pm

Auction & Awards Gala

Sponsored by



JOHN DEERE

* Exhibit hours

KEYNOTE SPEAKERS

Sponsored by **HD SUPPLY**
WATERWORKS

Merril Hoge | “Finding a Way”

Merril Hoge was a four-year football starter at Idaho State University, where he not only earned degrees in Education and Health and Fitness, but left behind 44 school and conference records and two NCAA records. He had an extraordinary career with the Pittsburgh Steelers, leading the team in rushing and receiving in four of his first five years. Moving to the Chicago Bears in 1993, he played for one year until post-concussion syndrome brought his NFL career to an abrupt halt. The 122 consecutive football games he had played, was the longest playing streak in the NFL at the time. He joined ESPN in 1995 and currently works on the highly acclaimed NFL Match Up show and is an analyst for the ESPN shows NFL Live, Sports Center, Primetime, and NFL Countdown. Mr. Hoge’s presentation, “Finding a Way”, will share this personal philosophy that helped him to attain his goals and overcome life’s challenges and setbacks—from the death of his mother when he was young, his career-ending injuries, to his 2003 diagnosis of non-hodgkins lymphoma.



Dr. Natalie Stavas | “Running Towards Chaos”

Dr. Natalie Stavas was approaching the finish line of her 5th Boston Marathon when explosions shook the city. Instinctively running towards the chaos of the renowned athletic event, she raced to save as many lives as possible. Recognized for her bravery, she emerged as a national hero, was honored by President Barack Obama, and named “2013 Bostonian of the Year” by The Boston Globe. With a distinctive “Running Towards Chaos” philosophy, Dr. Stavas uses medical expertise and personal experiences to provide fascinating insight on altruism and strategies for conquering fear and finding meaning in a chaotic world.

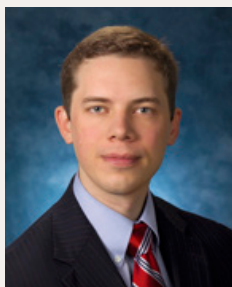


BUSINESS PRESENTATIONS



Economic Forecast with Anika Khan

Always a convention favorite, Anika Khan, Senior Economist with Wells Fargo, will present her economic perspective on how the economy is faring and what our industry can expect in the coming months and year. Kahn has more than 15 years of experience in corporate investment banking. Based in Charlotte, NC, she is responsible for producing commentary on U.S. residential real-estate markets, and she contributes to the company’s Weekly Economic and Financial Commentary. Anika’s commentary is frequently cited by publications such as the Wall Street Journal, New York Times, Bloomberg News, and USA Today.



Daniel T. Shumate | What Happens When You’re Gone? Developing Emerging Managers to Run Your Company

You have worked hard over the years to build a successful company, but does your top management have the business acumen to run a complex construction company? Mr. Shumate will discuss how to position your future leaders as interdependent members of the management team—to proactively lead and manage all elements of your human capital, to get the most out of your organizational resources, and to establish and build long-term client relations that create and ensure a future legacy.

Daniel Shumate is an associate with FMI Capital Advisors, Inc., where he focuses on mergers and acquisitions, including both buyer and seller representations, and business continuity transactions for construction, engineering and building product manufacturing companies.

FUN LUNCH & TEAM BUILDING

Sponsored by



Cardboard Boat Building Challenge

Our annual Team Building sponsor, Caterpillar, has planned some good, old-fashioned competition for contractors and associate members. Your team will be challenged to construct a boat from cardboard and packing tape. The challenge may include elements of running a business, e.g., leadership changes or marketing and selling your boat. Photos and videos of the teams and their subsequent 'races' will ensure that the glory of the event is long remembered.

AWARDS GALA AND AUCTION

Sponsored by



JOHN DEERE



Following a one-hour reception, the ballroom doors will open for this year's Auction and Awards Gala. Our good friends and evening sponsors from John Deere will greet attendees with beverages, heavy hors d'oeuvres, and a lovely room full of friends, new and old, for an evening of fun. The evening will include silent and basket auctions. Our friends and Richie Bros. will be on hand for our live auction to keep bidding exciting. Denim & Diamonds will be the theme of the evening.

2016 Convention Host Hotel



EL CONQUISTADOR RESORT

El Conquistador offers the perfect setting for our 2016 Executive Experience! This magnificent resort is perched atop a 300-foot cliff on Puerto Rico's beautiful northeast coast overlooking the Atlantic Ocean, Caribbean Sea, and El Yunque Rain Forest. It includes five distinct villages of luxurious accommodations—all with stunning views from private balconies—as well as an 18-hole championship Arthur Hills golf course, 22 restaurants and lounges, tennis courts, a spa, and an onsite water park featuring a lazy river and infinity pool. On the resort's private Palomino Island (an 8-minute boat ride away), you can snorkel, scuba dive, fish, horseback ride, or relax on gorgeous white sand beaches. And El Conquistador is just four miles away from the shopping and attractions of downtown Fajardo and Las Croabas. The Executive Experience and the El Conquistador Resort provide the perfect getaway in the waning weeks of winter.

NUCA Convention Room Rates

| | |
|-------------------|-------|
| Garden View | \$286 |
| Run of House | \$310 |
| Ocean View | \$331 |
| Ocean View Deluxe | \$356 |
| 1 Bedroom Suite | \$606 |
| 1 Bedroom Casitas | \$686 |
| 14% Resort Fee | |

To receive NUCA's discounted room rate, you must book your room by February 16, 2016. After February 16, NUCA discounted rooms will no longer be available. For reservations, visit www.nuca.com and follow the accommodations link under the convention page.

A roundtrip shuttle from the airport to the hotel is available for \$78 per person, which will be charged to your room. Contact the hotel for details: 787.863.1000.



OPTIONAL TOURS

NUCA has arranged four tours for you to experience the unique, beautiful waterways, varied terrain, and luscious rain forests in Puerto Rico. Please sign up for tours on your registration form. Tour fees are in addition to convention registration fees. Visit our convention pages on nuca.com for important tour details.

Bio-Bay Kayaking at Las Cabezas de San Juan Nature Reserve

FRIDAY, MARCH 11

Cost: \$89.70pp

This Kayaking tour will launch at sunset. Experienced guides will lead you across Las Croabas bay, through a winding mangrove river, and finally into a bio-bay, a rare natural wonder rich with millions of micro-organisms that emit a mysterious blue-green light. This tour will be a magical experience.

ATV Four Track Adventure

SATURDAY, MARCH 12

Costs: \$154.28 pp (driver), \$118.40 pp (rider), \$272.68 (couple)

Check your mature self at the gate and embark on an adrenalin rush like none other. Experienced guides will lead a ride through the vast, rugged foothills of the rainforest—climbing hills, negotiating tight corners, roaming through towering trees and rugged terrain, treading through rivers, and much more. Riders will view spectacular scenery of Puerto Rico's east coast.

Catamaran Sail and Snorkel with Buffet Lunch

SATURDAY, MARCH 12

Cost: \$119.00 pp

Set sail aboard a catamaran for a day in the Caribbean waters and discover the island's abundant living coral reefs. You'll take short dives into the crystal clear waters where you'll see coral reefs stretch their fingers toward the surface, their arms waving with the ocean currents. Brightly colored tropical fish dart in and out of the coral reefs, while schools of shimmering silver fish move in near-perfect unison. An unforgettable experience!

El Yunque Rainforest Hiking Tour

SATURDAY, MARCH 12

Cost: \$71.76 pp

El Yunque Rain Forest is the only rain forest in the U.S. National Forest System. It receives over 100 billion gallons of annual rainfall and harbors 240 tree species. Rivers and trickling streams collect into gentle pools of rainwater as millions of tiny inch-long frogs called coqui, found only in Puerto Rico, sing their sweet lullabies. After a scenic drive and a brief orientation, an experienced hiker will lead you on a fascinating 1 ½ hour hike through the wilderness of the rain forest.

GOLF TOURNAMENT

Saturday, March 12 | Shotgun Start: 2:00pm

Our annual golf tournament will be held on the grounds of the El Conquistador Resort on its stunning course, designed by Arthur Hills. Experience the unique serenity of the golf course as you stroll along the rolling greens surrounded by magnificent ocean and rainforest views. This year's 9-hole tournament will conclude with a reception and awards presentations on the pro shop patio. All proceeds from the tournament will benefit NUCA's Strategic Advocacy Fund. The tournament's \$185 registration fee is not included in your registration fee. Please sign up when you register for the convention. NUCA's Bronze, Silver, Gold, and Diamond National Partners receive one to four complimentary registrations (depending on partner level).





3 Ways to Register



Online@
www.nuca.com



Fax completed
form to:
703.358.9307



Mail completed form
and payment to:
NUCA Convention
3925 Chain Bridge Rd
Ste 300
Fairfax, VA 22030

March 10–12, 2016 | Puerto Rico, USA

NO PASSPORTS REQUIRED

Questions? Call NUCA at 703.358.9300

REGISTRATION FORM

REGISTRATION INFORMATION

All Convention attendees must be registered

1. Registrant _____ Title _____ Email _____

2. Additional Registrant _____ Title _____ Email _____

3. Additional Registrant _____ Title _____ Email _____

4. Spouse/Guest(s) _____

5. Youth Name (s) _____ Age _____

Registrant Company _____

Street Address _____ State _____ Zip _____

Phone _____ Fax _____

Are you a member of NUCA? Yes No

Is this your first NUCA Annual Convention? Yes No

Please check one: Contractor Specialty Contractor Associate Institutional Press Other

PAYMENT INFORMATION

Check Enclosed *Full payment must accompany this registration*

Credit Card Number _____ Expiration _____ / _____ CID _____

Cardholder Name _____ Signature _____

Company Name (if it appears on card) _____

REGISTRATION FEES

| Standard Registration | Member | Non Member ** | Total |
|--|--------|----------------|------------------|
| First Registrant | \$950 | \$1,100 | |
| Additional From Company | \$875 | \$1,025 | |
| Spouse/Guest/Youth * | \$750 | \$750 | |
| Optional Activity | Fee | # of Attendees | Total |
| 9-Hole Benefit Golf Tourney | \$185 | | |
| Optional Tour | Fee | # of Attendees | Total |
| _____ | | | |
| _____ | | | |
| <i>Full payment must accompany this registration</i> | | | FEE TOTAL |

* Not a business associate or co-worker.

** The difference between member and non-member rate may be applied to membership if you join NUCA by March 1, 2016.

CANCELLATION POLICY

Note: Cancellations must be made in writing by 1/7/16 to receive a full refund less a \$150 per person administration fee. Cancellation received between 1/8/16 and 2/10/16 will be refunded at 50% of the registration fee. No refund will be issued after 2/10/16. After March 7, 2016 please register onsite.

OPTIONAL TOUR DATES & FEES

All tours require 8 registrants 30 days prior to the event (February 10) or the event will be cancelled. Attendees may sign up onsite only if space is available. Please indicate which tour(s) you would like to attend below.

| Optional Tour | Date & Time | Cost |
|---|-----------------------------|--|
| <input type="checkbox"/> Bio-Bay Kayaking | March 11 8:15pm–11:00pm* | \$89.70 pp |
| <input type="checkbox"/> ATV Four Track Adventure | March 12 1:15pm–5:30pm* | \$154.28 pp (driver) \$118.40 pp (rider) \$272.68 (couple) |
| <input type="checkbox"/> Rainforest Hiking Tour | March 12 1:15pm–6:00pm* | \$71.76 pp |
| <input type="checkbox"/> Catamaran Sail and Snorkel with Buffet Lunch | March 12 1:45pm–6:00pm* | \$119.00 pp |

*Times to gather in lobby and return to hotel.

Please see www.nuca.com/nuca-convention/optional-tours for details on each tour, including age limits, level of difficulty, attire, and other important information about each tour.

RB RITCHIE BROS.
Auctioneers®



**More buyers
from more places
means better results when you sell**

ORLANDO, FL | FEB 15-19, 2016



Sell at the auction that attracts thousands of buyers from around the world, year after year.

Every February, Ritchie Bros. hosts the premier global auction in Orlando, attracting thousands of competing buyers from around the world, in person and online. Don't miss out – it's bigger, it's better, and nothing else comes close.

Get the best results with Ritchie Bros. – sell your equipment and trucks at our upcoming Orlando auction.

For more information, call **1.855.331.5757** or visit

rbauction.com/Orlando

Five days. Thousands of items. You can't miss it!



2015 Caterpillar 336FL



2015 Caterpillar D6N XL



2014 Grove GMK5275 275 Ton 10x6x10 – Low meter hours



1 of 2 – 2014 Volvo A25F 6x6



2012 Caterpillar 12M2 AWD VHP Plus



2015 Caterpillar 980M

Orlando, FL

3,000+ items and counting!

Excavators, crawler tractors, cranes, trucks, wheel loaders, motor graders, loader backhoes, skid steer loaders, trailers & much more

On-site inspection hours
Mon–Fri, 8 am–5 pm

Bid in person or online

- ▶ No minimum bids or reserve prices
- ▶ Test and inspect on-site
- ▶ Open to the public, free registration

Financing available
Up to 100% financing with \$0 down

Location
700 Ritchie Rd, Davenport, FL 33897

More items added daily
Call about selling: 1.855.331.5757

FLORIDA CONSTRUCTION CAREER DAYS

TAMPA
BAY

Calling All Industry Leaders!

April 13, 2016  www.CCDFL.com



Promote the Construction Industry to a Future Workforce

The Suncoast Utility Contractors Association (SUCA), Hillsborough County, the Florida Department of Transportation (FDOT), Florida Transportation Builders Association (FTBA) and industry partners are hosting the Tampa Bay Construction Career Days at the Hillsborough County Public Utilities Department in Riverview, Florida on April 13, 2016.

Construction Career Days introduces high school students, grades 11-12, to various areas of construction including highway, bridges, engineering, utility, geotechnical and more. Students learn from industry professionals about potential job opportunities through hands-on activities. Throughout the day students experience various jobs in learning lab activities such as operating heavy equipment, testing materials, simulating bridge design, traffic safety and more.

Our goal is to educate students on career opportunities in the transportation industry and spotlight companies that are committed to opening doors for youth. Students from local high schools are invited to attend to learn more about the industry at no cost to the student or school districts.

- Introduce Construction Career Opportunities to High School Seniors
- Interactive Exhibits – Learning Labs
- Positive Company Exposure

2016 STEERING COMMITTEE



FLORIDA CONSTRUCTION CAREER DAYS

TAMPA
BAY



April 13, 2016
Hillsborough County
Public Utilities Department
10707 Rhodine Road, Riverview, Florida 33579



SPONSORSHIPS

PLATINUM SPONSOR: \$1,000

Benefits: Inclusion of company name on CCD t-shirts, sponsor board, website link and Career Center Booth

SILVER SPONSOR: \$500

Benefits: Inclusion of company name on sponsor board, website link and a Career Center Booth

BRONZE SPONSOR: \$250

Benefits: Company name on sponsor board, website link

LEARNING LAB (NO CHARGE)

Interactive Hands-On activities. Activities may include: bridge design simulations, heavy equipment operations, survey, concrete and asphalt mix and testing, road construction, masonry, maintenance of traffic and others. You operate the learning lab so you can be as creative as you like.


Benefits: Inclusion of company name on sponsor board. Positive company exposure.

DONATIONS

Donations are gladly accepted. Donations such as water, gift certificates, discount coupons and promotional items are utilized for prize giveaways for student participation or for goody bags distributed to approximately 1,000 students.

Rain or Shine • Deadline for Sponsorship is March 1, 2016

Register to host a learning lab or become a sponsor

www.ccdfl.com  **727.600.7158**  **tmannix@suca.org**

MEETING WITH SENATOR TOM LEE AT HIS HOME OFFICE



Tim Smith, Dallas 1 Corporation, Past SUCA Member, Senator Tom Lee & Thomas Butler, Pepper Contracting Services

December 22nd, 2015, Thomas Butler, Pepper Contracting, Tim Smith, Dallas 1 Corporation and Theresa Mannix, SUCA met with Senator Tom Lee at his home office to discuss the Legislative Issues effecting our industry in 2016.

Thanks to our state lobbyist, Bruce Kershner for providing us with the pertinent issues, we were able to discuss in detail the following bills:

OPEN COMPLETION ON PUBLIC WORKS PROJECTS
- NUCA of Florida supports

PUBLIC RECORDS REQUIREMENTS FOR STATE

CONTRACTING—NUCA of Florida Supports

SMALL BUSINESS PARTICIPATION IN STATE CONTRACTING—NUCA of Florida Opposes

PUBLIC CORRUPTION—NUCA of Florida Opposes

ELIMINATION OF LEIN RIGHTS—NUCA of Florida Opposes

ENVIRONMENTAL FUNDING—NUCA of Florida Supports

JOIN US IN TALLAHASSEE FEBRUARY 1ST & 2ND AS WE WALK THE HALLS AND ADVOCATE FOR OUR INDUSTRY REGARDING THESE VERY IMPORTANT LEGISLATIVE ISSUES! GO TO www.nucaflorida.org to register today!





NUCA of FLORIDA

LEGISLATIVE DAYS 2016

Don't miss this opportunity for business exposure before industry decision-makers!

WE NEED YOUR HELP! JOIN US IN SUPPORTING OUR INDUSTRY

The National Utility Contractors Association (NUCA) of Florida is hosting its 2016 Legislative Days on February 1st and 2nd at Hotel Duval Tallahassee Downtown. This prominent annual event offers a voice to more than 450 underground utility contractors, material and equipment suppliers, and manufacturers throughout Florida.

Participants will hear briefings on key state legislative issues and remarks from top level policymakers on transportation, economic development, implementation of Amendment 1, water policy, and this year's state budget. The event kicks off with an Executive Committee luncheon meeting followed by a Board of Directors meeting. Capitol visits and a Welcome Reception close out the day.

Day Two begins with a breakfast and morning session to update and prepare NUCA members to meet with legislative leaders at the Capitol to discuss priority issues.

SUPPORT NUCA FLORIDA LEGISLATIVE DAYS WITH A FINANCIAL CONTRIBUTION!

Sponsorship opportunities are available and offer a unique way to show support for clients, customers and peers, as well as connect with state lawmakers. Sponsors will receive recognition at the reception and breakfast, and on the event agenda and legislative "leave behind." To discuss how your organization can be a part of this exciting event, contact Kari Hebrank with NUCA of Florida at (850) 514-5183.

**NUCA of Florida
LEGISLATIVE DAYS
February 1-2, 2016**

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113 East College
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Tallahassee, FL
(850) 514-5183**

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and Facebook**

January 2016

| SUN | MON | TUE | WED | THU | FRI | SAT |
|-----|-----|---------------------|--------------|----------------------------------|---------------------------------|-----|
| | | | | | 1 | 2 |
| 3 | 4 | 5 | 6 Task Force | 7 General Mem- bership Dinner | 8 | 9 |
| 10 | 11 | 12 TBCCD Meeting | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 Muddy Wa- ter Blues Event | 30 |

DATES TO REMEMBER

JANUARY 6TH, TAMPA BAY EXCAVATION TASK FORCE MEETING

JANUARY 7TH, GENERAL MEMBERSHIP DINNER MEETING

JANUARY 12TH, TBCCD MEETING

JANUARY 29TH, MUD-
DY WATER BLUES
EVENT

FEBRUARY 1ST & 2ND,
TALLAHASSEE WALK
THE HALLS WITH NU-
CA OF FLORIDA

FEBRUARY 3RD, TAM-
PA BAY EXCAVATION
TASK FORCE MEETING

February 2016

| SUN | MON | TUE | WED | THU | FRI | SAT |
|-----|---------------------|---------------------|--------------|-----|-----|-----|
| | 1 Walk The Halls | 2 Walk The Halls | 3 Task Focce | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | | | | | |

MARCH 3RD, GENERAL
MEMBERSHIP DINNER
MEETING WITH REP.
DAVID JOLLY

MARCH 9TH-12TH, NU-
CA CONVENTION,
PUERTO RICO

MARCH 31ST, GEN-
ERAL MEMBERSHIP
DINNER MEETING &
LIVE AUCTION

APRIL 1ST, SAWYER
MEMEORIAL SCHOL-
ARSHIP GOLF TOUR-
NAMENT

Letter from the
Chairman

Happy New Year! I hope that 2016 is off to a great start for the entire SUCA family. SUCA is starting strong with a new Board of Directors. This year's board is a great blend of veterans with several new faces added to ensure we remain vibrant. Thank you to all board members for agreeing to serve and to keep our association and industry strong.

The first half of the year is when much of the SUCA "business" occurs. In February we will be meeting with state legislators. NUCA-FL has already provided us with a list of key legislative issues for 2016. Making the trip to Tallahassee and walking to halls of the capitol, senate and house buildings to meet with our state-level congressmen is a great way to positively affect our industry. It is also fun and provides a strong sense of satisfaction.

NUCA's annual convention takes place in March. This is a wonderful opportunity to meet with other like-minded people from around the country and learn new ways to improve our industry. NUCA always has great speakers that will offer ways to improve estimating, project management, supervision, scheduling and so on. Additionally, there will be several motivational speakers and a presentation on the economic forecast for construction.

In May the annual Washington D.C. Fly-In will take place. This is much like the Tallahassee legislative trip, but will be focused on federal issues regarding regulation and funding. As wonderful as it is to meet with our congressmen locally, traveling to Washington D.C. to discuss important issues with them has a bigger impact. They seem to take it much more seriously when we meet them where they do their business.

Getting the business done allows us to do the more social and educational events. On January 29th we will be hosting a Muddy Water Blues event. If your business has anything to do with erosion control or NPDES, I recommend that you attend. This is a free workshop with breakfast and lunch provided.

In April SUCA's annual spring golf tournament to support our scholarship program will take place. It is at Westchase again this year. We had a great time last year and I am sure this year will be even better.

The Tampa Bay Construction Career Days event will take place on April 13th. We have all had issues finding good employees—this event will help to mitigate that problem. Please register and provide a learning lab to educate high school juniors and seniors on the great career opportunities that construction provides.

Please don't forget the importance of **SUCA members doing business with SUCA members**. This is an easy way to ensure our association and industry remain strong.

I hope that you all will remain active and involved. SUCA had a great year in 2015, thanks to everyone's participation—let's make 2016 even better!





From your Safety Committee:

Look out for a FREE OSHA Alliance Workshop to be scheduled on April 29th, 2016 to discuss the Damage Prevention Partnering Process (D3P) with guest speakers, Joan Spencer, OSHA, Wayne Jensen, Tampa Bay Excavation Task Force & Brian Dean, Sunshine 811.



**JOIN THE 2016 SUCA
SAFETY COMMITTEE**

**NEXT MEETING IS
FEBRUARY 10TH, 2016 AT
WHISKEY JOES, TAMPA,
FL 3:30 PM—4:30 PM**

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your request of training
programs. We plan to offer
Confined Space, Excava-
tion, Red Cross CPR &
First Aid & OSHA 10.**

The Damage Prevention Partnering Process

BY WAYNE JENSEN, DAVID WIRTH AND HOYT LOWDER

The Tampa Bay Excavation Task Force (TBETF) is a utility damage prevention pilot project that was initiated by excavators to address the needs of excavators but designed to take input from all stakeholders, including utilities. In many ways, the efforts of the TBETF parallel work done by the Best Practices Committee of the CGA that is predominantly comprised of utility members but designed to take input from all stakeholders, including excavators.

The TBETF encourages experimentation with damage prevention ideas. During a recent TBETF meeting, David Wirth, a project manager for member contractor Dallas 1 Construction & Development, expressed his concern over utility strikes on an upcoming directional drill project in the City of New Port Richey. There were no contract requirements to provide Subsurface Utility Engineering work on the project and the cost to conduct a full SUE investigation was prohibitive for Dallas 1, the directional subcontractor, and the City of New Port Richey. However, due to a “no excuses for damage” approach championed by Wayne Jensen at the monthly TBETF meetings, all parties realized that this mindset would ultimately result in a project that began with a more complete design and ended in lower change orders and increased profits. The decision was then made to invest the upfront time to locate all existing facilities along the proposed pipe route.

Wirth met with Gary Peterson, the City of New Port Richey Public Works Construction Project manager, to discuss how to accomplish this task. Eager for improved data on their existing facilities and fully aware of the headaches caused by utility strikes, Mr. Peterson offered the services of his in-house locate team to assist in the location efforts. Realizing the value of such an effort, the directional subcontractor offered to employ a radar team led by Darlene Truluck of GeoMasters, Inc., with Dallas 1 personnel physically uncovering all facilities in the right-of-way using an air knife and air vacuum. Andrew Hartman, Owner of Supersonic Air Knife, Inc., provided the TBETF with these tools and allowed Dallas 1 a hands-on opportunity to showcase their inherent value.



Measuring the depth of a verified utility.

One of the steps in a “Damage Prevention Partnering Process” can be as simple as bringing together the stakeholders in a project to brainstorm what might be possible if everyone worked together to generate solutions, with all parties sharing in a pretty modest and insignificant cost compared to possible damage. It would have been easy for Gary Peterson to say “you bid it, you do it,” but he didn’t. It would have been easy for David Wirth to say “I’m not required to do it so why should I?” But he didn’t say that either. They didn’t say that because each took the “no excuses for damage” approach on this project. They simply began with each discussing “here’s what I can do” until they had a plan that would verify and document the location of every facility in the project construction area. Instead of saying what they can’t do, they discussed what they could do. Additionally, by investing the time and driving this “no excuses” attitude down to the crew level, Dallas 1 empowered their staff to take ownership of the project. Damage prevention was made the responsibility of everyone.

The project was initiated through the use of the One Call system with a “request for locate” before this effort began:

- Darlene Truluck first began sweeping the area with the ground pen-

“Instead of saying what they can’t do, they discussed what they could do.”

etrating radar to confirm the location of marked facilities. As was expected, the phone cable facilities were pretty close to where they were marked on the surface.

- Dallas 1 began physically exposing the phone cable facilities to confirm the accuracy of the marks. The phone cable facilities were very close to the One Call marking by GeoMasters.
- The location of water services marked in the One Call locate also were verified very close to where they were marked with a one foot or less in marking error.
- The wild card was the sewer laterals.
 - The City of New Port Richey knew with good accuracy where the lateral wyes’ were placed in the sewer main, but the routing of the laterals from the wyes’ to residences, especially those built 20 to 50 or more years ago, were not well documented. This is the case across the country.
 - Some laterals that were marked were found to be in excess of 20 feet away from locate marking when located by ground penetrating

radar and also by running wire down the lateral from a cleanout at the house to apply a locatable signal.

– Again, in each case, the Dallas 1 crew used the air knife and vacuum to physically uncover each facility.

In each case that a facility was exposed using the air knife and vacuum, all parties were able to document depth. On this project, cross-bores with all facilities will not be damaged because of the time spent in this effort.

The value of this joint effort to the City of New Port Richey is:

- They have now experienced the Damage Prevention Partnering Process even though that label was not used in this effort.
- The next time Gary Peterson has a similar project with Dallas 1 Construction, he will be completely comfortable with this concept of a public/private partnership that is an integral part of the Damage Prevention Partnering Process.



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Partnering Process



A crew vacuuming a pothole to verify utility.

- Experiencing this kind of collaboration is the best way to understand the concept. This kind of collaboration was necessary on this project because there was no other contract mechanism that required the effort. There was no mechanism to pay for the effort. This example of partnering would not have happened without Gary Peterson and David Wirth taking a “no excuses for damage” approach to damage prevention and working together to get it done.

The value to Dallas 1 Construction can be measured in many ways:

- Start with the intrinsic value of “success” in completing this project without damage.
- There were no production delays as a result of a work stoppage to repair damage. Additionally, Dallas 1 can close this project without the fear of unforeseen utility backcharges.
- There was no threat of injury to workers or the public that could result from a damage.
- Overall project cost is lower even though there were upfront expenditures to verify the location of facilities to avoid damage.
- The individuals on the ground were given an opportunity to drive the design of this project, ownership that leads to a higher level of both quality and employee satisfaction.

If the project owner and the contractor did not take this partnering approach and damage were to occur on this project:

- The blame would likely fall to the locator who failed to mark within the regulatory tolerance zone. And, this is likely due to the lack of ac-

curate as-built drawings and difficult facilities to locate.

- There certainly could be other failures on the part of multiple stakeholders that could have resulted in damage.
- The damage would be reported to the national DIRT database.
- The CGA might actually have found themselves studying the root cause of the failure to avoid future damage.

Fortunately, we now have this example to discuss how a contractor/excavator partnered with a city project owner to avoid damage. From this point forward, informed stakeholders can

take steps to capture successes. We literally have many millions of successes each year by excavators and locators who find ways to avoid damage. This year’s DIRT Report shows a 99%+ success rate of excavations without damage when the One Call system has been notified to locate.

For each locate request or dig ticket, the One Call system captures a treasure trove of “success data” for excavations that are done without damage. The only piece of data typically not requested from the excavator at the conclusion of excavating activities is the answer to the question, “Was this excavation completed without damaging buried facilities?” This request wouldn’t necessarily uncover practices used to prevent damage, but it would provide a great insight into the kinds of excavations that are done without damage—and who avoided damage.

The Damage Prevention Partnering Process (D3P) is the key to capturing this information. This data could provide the foundation for future research into successes. **DP**

Wayne Jensen is the Director of Safety for Stahl & Associates insurance. Wayne founded and currently chairs the Tampa Bay Excavation Task Force. He also serves on the board of the Suncoast Utility Contractors Association. He can be reached at wayne.jensen@stahlinsurance.com. Hoyt G. Lowder is Managing Member of HGB& Associates, LLC, an applied technology firm in Tampa, Florida. Hoyt is a member of the American Institute of Constructors and a member of the Executive Board of the Supplier and Service Providers Council of the AGC of America. He can be reached at hoyt.lowder@hgbnet.com. David Wirth is a Project Manager and Chief Estimator at Dallas 1 Construction and Development in Thonotosassa, Florida. He is an active member of TBETF and is the 2013 Chairman of the Suncoast Utility Contractors Association. He can be reached at david.wirth@dlcd.com





SCOTT HUBER, E.T. MACKENZIE OF FLORIDA, INC.

How long have you lived in Florida

My wife Randi Lynn and I moved to Florida with our three children in October of 2007. We had vacationed in Florida several times and in the spring of 2007 we were on Sanibel Island. We both joked that "we could live here". Six months later it was a reality!

What interest you about the Underground Utility Industry

In my previous job I worked in the asphalt industry and enjoyed it quite a bit. However, I had no idea how diverse and ever changing the underground business was. I enjoy the challenges that come every single day as plans, site condition and people change. Our business is very unique because things are constantly moving and we always have to adapt to the conditions.

What is your favorite book

There are two: "How to Win Friends and Influence People" and "How to Stop Worrying and Start Living" by Dale Carnegie. They were required reading for the Dale Carnegie Leadership class that I took in 1998. Both books have lessons essential for living a more fulfilling life and help you become a better leader.

What are your hobbies

Believe it or not one of my hobbies is my job, I love what I do and really enjoy the people in our company and our industry. I also love to coach youth football and basketball as well as build things and fish. Our family is really close so we spend a lot of time together in the summer out on the boat.

Tell us about the services your company provides

E.T. MacKenzie is a full service site contractor that performs all underground utilities, storm, water, sewer and reclaim mains. We also do clearing, earthwork and road work for residential, municipal and FDOT.

What is your business philosophy

At E.T. MacKenzie of Florida, Inc. we strive for excellence in everything we do. It begins by fostering a culture of honesty, openness and respect in every aspect of our business. We believe that good character is the driving force of successful businesses. We take our business, our clients and the well-being of our employees very seriously. As with our employees, we embrace our clients as family, so that together, with a results driven attitude, we can deliver projects ahead of schedule and under budget.

What is your favorite sports team

I am a Michigan State Spartan through and through, I love both Coaches Tom Izzo and Mark Dantonio. Their approach to the game is not about winning games is about winning in life. They are two standup guys with great programs!

What was the first car you drove

At 15, in 1983, my Dad bought me a 1969 Chevy Belair Impala from an elderly lady for \$275. It was a four door black piece of you know what! However, that car brought me more freedom than I had ever experienced before. I was glad when the frame rusted out and we had to put her down!

What is one interesting thing we should know about you

After graduating from high school in 1986 I took my graduation money and headed to Alaska for the summer. I spent 8 weeks there living in a tent and working in a fish packing house in Valdez. I went to "find myself" and became more confused than ever before. I almost stayed there but change my mind the last minute and got on the plane to come home. It was the best decision I could have made be-

cause my girlfriend was waiting at home for me. Her name is Randi Lynn and we will be celebrating our 25th wedding anniversary this summer at a working cattle ranch in Montana! (her idea)

What is your favorite Charity

The Huber Family Ranch...honestly...we don't do a lot with charity organizations. It's not that we're against them or that we don't trust them, we just like to do our own thing. There are so many people around us that are in need. All we have to do is look. We've taken in homeless people, broke college kids with no place to stay and children needing a home for a while. There is something that just feels special about helping someone right next door. Our home is always open to those in need.

What is one thing you would like to see SUCA accomplish

It would be great if we as an organization could get more contractors involved and to help generate more funding for our industry. Eventually funding comes because of infrastructure failures but it would be really great if we could get it done before that happens.

What do you find to be the best benefit of being a SUCA member

There are several benefits to being a SUCA member but the two most important to me are: Connecting with other professionals in our industry to share ideas and help solve industry issues collectively so that we can all thrive in our businesses. The second is developing friendships with like-minded individuals. In our business it's difficult to have many friends outside of work because of the time we spend at work. Having SUCA as allowed me to foster friendships with people that I care deeply for, and we can all use another great friend!

GET TO KNOW YOUR BOARD MEMBERS!

JANUARY GENERAL MEMBERSHIP DINNER MEETING WITH GUEST SPEAKER JOHN LYONS, HILLSBOROUGH COUNTY

HILLSBOROUGH COUNTIES CAPITAL IMPROVEMENT PROGRAM

We kicked the year right with our first General Membership Meeting held at the beautiful Maggiano's Little Italy Restaurant in Tampa, Florida on January 7th, 2016.

Guest Speaker, John Lyons, PE, PSM, Director of Hillsborough County's Public Works Department attended to speak to well over 60 Contractors and Associates regarding the Capital Improvements Program of Hillsborough County.

All who attended enjoyed great food, conversation and networking.



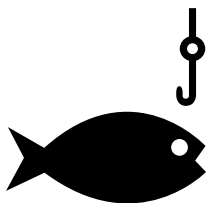


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Have you joined a SUCA Committee yet?

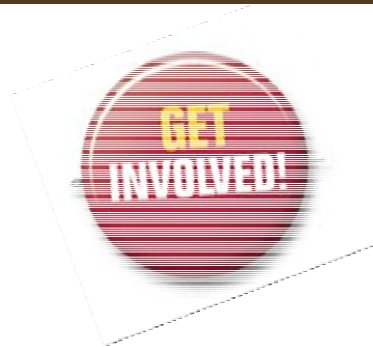
Committee Opportunities are Available. Make the most of your membership and get involved!

- * Finance
- * Membership
- * Events
- * Legislative
- * Education
- * Benevolence

Contact Theresa Mannix @ tmannix@suca.org to sign up for a Committee.

SAVE THE DATE!

Congressman David Jolly will be speaking at our March 3rd, 2016 General Membership Meeting. Mark your Calendars!



Suncoast Utility Contractor Association
P.O. Box 21424, Tampa FL 33622



Contact Us

Let us know your thoughts and ideas for upcoming Pipelines!

Submit your funny photographs from your jobsite. The best will make the next Pipeline!

SUCA

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